



# HALL

quality homes

HQH BROKER CO-OP POLICY

WE  REALTORS

As a Realtor in Alaska, please read this policy closely:

**No, you don't need to register your clients.**

**No, we do not steal your clients.**

**No, we're not going to waive your rights. At all. Ever.**

**No, we do not discount home prices when there is Buyer Agent.**

**Yes, we love buyers agents and will happily pay 2.5% to you.**

**Yes, you do need to be a procuring cause of sale.**

**Yes, we will happily serve you and your clients with a good attitude.**

**Yes, we will make building with us easy as possible.**

**Yes, we will continue to do business as usual.**

**Yes, we will appreciate and love you.**

As a LOCAL, FAMILY OWNED, HOMEGROWN builder, we'll be sure to keep what makes The Mat-Su an amazing place to live first place. Our Relationships, our community, and its people! That's you!

So what DO we need from you? It's simple..

**Take excellent care of our mutual clients.**

**Represent them well by coming to the Discovery Meeting, Design Meeting, Selection Meeting, Electrical Walk Through and Orientation and if you can't -please send someone in your place.**

**Let us make you look amazing by allowing us to communicate directly with all parties.**

**THAT'S IT!**

**-Rebecca Gamble**

President of Hall Quality Homes